What is Real Estate?
Real Estate is more than selling and renting properties. Exciting jobs in real estate draw on business management, marketing and first-rate sales skills. In just 12 months you will gain the skills to launch a diverse career in real estate.

Why Choose Macleay?
By the time you complete our real estate qualification you’ll not only be qualified for the relevant licences, but also be up to speed with the business and marketing skills needed to manage your own successful real estate agency. Our industry gold-standard internship program will ensure you graduate job-ready.

Who Employs our Graduates?
- LJ Hooker
- Feldi Commercial
- Century 21
- Bresic Whitney
- Raine & Horne
- Mirvac

YOU CAN BE A
REAL ESTATE AGENT
OFFICE MANAGER
BUSINESS CONSULTANT
MARKETING MANAGER
BUSINESS DEVELOPMENT MANAGER
AND MORE
This course exposes you to the day-to-day working environment of a real estate agency. We’ll teach you how to obtain listings and close sales, appraise and market properties, write up contracts and manage an agency. And that’s just the beginning.

Course Content

- Certificate IV in Property Services (Real Estate)
- Agency Operations
- Property, Sales and Management
- Marketing a Property
- Business Finance

After completing the course, students get a Statement of Attainment for the national units of competencies required to apply for a Buyers Agents licence and a Certificate of Registration (Real Estate) from the NSW Office of Fair Trading.

2015 START DATES

- 2 FEB
- 25 MAY
- 14 SEP

Our promise

Macleay College can help fast-track you into the working world. We welcome anyone who has completed the NSW HSC or equivalent senior secondary certificate. People with professional work experience who are looking to reskill or change careers are also welcome.

Internship Program

Internships are a core part of your course and we assist every student with finding industry placements. These often lead to full-time roles for graduating students.

Macleay College 28 Foveaux St, Surry Hills NSW 2010 | CRICOS Course Code 061396C | CRICOS Provider Code 00899G | ABN: 62 003 925 282

1300 939 888 or macleay.edu.au